

**Lasha LORIA, MD., Ph.D., MPH**  
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May 11, 2020

To: MoILHSA  
Tbilisi, Georgia

Dear Human Resource Manager,

I am writing to apply for the position of Project Manager at MoILHSA.

This position is an excellent fit with my interests and qualifications, as provided profile will attest. My background includes over fifteen years of experience in management of various initiatives and institutions, medicine, research, insurance, communications, writing, grant seeking and grant portfolio management.

Having worked for several years as a co-director in Association Genesis; as a surgeon and lecturer, I graduated from the prestigious Karolinska Institute of Sweden, working as Co-Director (Quality Improvement) at largest insurance company in Georgia Aldagi BCI, I took business classes at Goizueta School of Business and Graduated Health Policy and Management full course at Rollins School of Public Health after being chosen as a finalist for Hubert H. Humphrey Fellowship Program at Emory University, where I gained extensive knowledge of modern approaches of **Health Policy and Management** and **BUSINESS ADMINISTRATION**.

I am a flexible self-starter with great organizational skills, a great attention to detail, and the ability to thrive in any setting. Thus the subject of my Hubert H. Humphrey fellowship program at Emory was MBA courses and Health Policy and Management and generally is designed for mid-career professionals, this is just such a greatest opportunity, and I am looking forward to using my experience to provide assistance to your organization on a win-win based partnership.

Key strengths I offer are:

- ☐ Working with Academy for Educational Development (AED) at Washington DC – International Projects (Health Policy and Prevention) team member;
- ☐ Deep Knowledge (covering worldwide aspects and issues) in an almost every field of Health Policy and Management and Business administration from Emory University;
- ☐ Experience of working with corporate style **Insurance Company (Aldagi BCI)**;
- ☐ Experience of working with **The Global Fund** within a Project "Strengthening the Existing National Responses for Implementation of Effective HIV/AIDS Prevention and Control in Georgia 2003-2007" (project supported by The Global Fund, project # GEO-202-G01-H-00; Reporting outcomes and success to The Global Fund and CCM)
- ☐ Significant experience of working within programs (*international*) on strengthening civil society;
- ☐ Experience of working with civil society in Georgia - Stimulate cooperation with existing state directorates and programs (local government, ministries of health, education and employment, penitentiary and probation departments)
- ☐ **International Master Degree in Public Health from Karolinska Institute in Sweden**;
- ☐ Extensive knowledge of health policy and management gained from study at Karolinska Institute in Sweden;
- ☐ Significant professional work, management and coordination experience in public sector gained from establishing a non-profit health clinic in Georgia - Genesis Association;
- ☐ Good teamwork skills gained from working with all members of the staff of the Genesis Association in Georgia;
- ☐ Extensive theoretical knowledge of comparative health care systems gained from study of Georgian, Swedish, Norwegian and American health care and insurance systems;
- ☐ Excellent research, writing, and public speaking skills gained from presenting papers at international conferences in Prague, Vienna, Oslo, San Diego, Washington DC, etc.

My strong initiative, as well as my exceptional organizational, writing, and analytical skills, will enable me to make a substantial contribution at MoILHSA. An interesting environment such as yours will provide an excellent opportunity for me to best utilize my skills as well as gain knowledge, while contributing to the development of whole area in need. I look forward to hear from you in the near future about possibilities of being chosen as Project Manager.

Sincerely,

Dr. Lasha Loria

A handwritten signature in purple ink, appearing to read 'C. Loria', is placed over a light purple rectangular background.